

The print and document management professionals

IT DOCUMENT SOLUTIONS
secure business imaging

IT Document Solutions providing Sophie Hulme Ltd with print & document management solutions



and IT Document Solutions
have it in the bag!

SOPHIE HULME

Sophie's love of art and design led her to Kingston University to study Fashion, where she went on to win "Student of the Year" and "Best Collection" before graduating in 2007.

Following unanimous acclaim for her final collection, Sophie went on to start her eponymous British accessories brand. Her beautiful accessories are sold globally and are known for their clean and sophisticated designs, gold hardware and surprising playful details. She still draws inspiration from her now extensive collections of whimsical objects and each season she creates a charm to proudly hang from the signature gold-plated hardware on her handbags.

The challenge:

Alliance Partner MR Systems introduced IT Document Solutions us to Sophie Hulme Ltd, a long standing and loyal client. Following an initial business consultation with some key personnel, it was evident that the company had grown significantly and a new printing solution was required. As one of the UK's leading designers, handling documents and information is key to the operational side of the business and their printing infrastructure needed to be updated to support this.

Sophie Hulme Ltd has grown extremely quickly in a short period of time and now export products all over the world. The printing solution being used had limited functionality and was expensive to run and administer. One small desktop device was costing the business over £1000.00 per quarter in toner, so it was obvious that there must be a more cost effective option.

Buying printers in the past had been a little hit and miss, with no real internal IT support. The office space was split across two floors with no network cabling, so the entire IT infrastructure was managed across a WIFI connection in a purely Mac environment.

As an independent provider, we work with the largest manufacturers and software providers in the industry to offer the latest technology at competitive prices.

Canon TOSHIBA xerox  Lexmark RICOH

LOCATION:
Islington London

FOUNDED:
2007

KEY TECHNOLOGY:
Remote diagnostics fleet management software, Lexmark and XeroxMFDs.

KEY BENEFITS:
Reduced cost, increased user functionality, speed and efficiency, comprehensive managed service and support.

WEBSITE:
www.sophiehulme.com

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The solution:

IT Document Solutions was invited to visit, on a personal recommendation by MR Systems, along with several other suppliers. As part of the process, IT Document Solutions conducted a thorough audit across the site, to gain a full understanding of the business requirements and the ways in which staff interface with documents on a daily basis.

On the back of their recommendations and projections, IT Document Solutions won the contract and implementation began almost immediately.

One of the senior consultants at IT Document Solutions, commented: "Sophie Hulme needed a solution quickly, but weren't sure which way to turn. A managed print solution was the way forward to reduce the burden of running a small unmanaged print offering and provide immediate cost savings". As a result, we immediately focused on the business requirement and created an investment proposal delivering the solution and savings they required".

Having assessed the organisations requirements, IT Document Solutions recommended the implementation of a Xerox Work Centre Pro as the main office device and a small Lexmark MFD for backup and resilience. Installing a managed print solution instantly provided a faster and a more productive multi-functional digital solution for the business. Keeping costs down was important, and being able to work with limited IT resources, both of which were addressed with the new solution.

The benefits:

The transition to the new solution was seamless. IT Document Solutions conducted key user training to ensure all staff took full advantage of the new devices immediately. The tools available to staff have been greatly improved, saving crucial time and money. More importantly the remote diagnostic software means the business no longer needs to order expensive consumables, place service calls, or take meter readings, as this is all done automatically. This proactive service and support has lifted a massive burden off the shoulders of the internal team, enabling them to focus on their job roles..

Finance Director, Simon Defoe, said: "The new devices are great and we have immediately saved 25% on our printing costs. IT Document Solutions working in partnership with MR Systems offered us a good balance of dealing with a trusted supplier with a new service/product offering. Having had time for the solution to bed in we would be happy to recommend IT Document Solutions to other businesses."

About IT Document Solutions

IT Document Solutions is a leading provider of managed print and document solutions to businesses across the UK. The company provides a structured and transparent approach to the printing and management of documents to reduce costs, reduce waste, and improve efficiency. Through their collaborative partnerships, they provide a comprehensive and reliable one-stop-shop for all office technology and IT requirements.

The company's mission is to help clients' achieve better value from their office technology and to improve their efficiency and productivity by offering paper-less solutions that streamline and automate the workflow of documents.

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